

Message Text

UNCLASSIFIED

PAGE 01 PORTO 00044 231328Z
ACTION ARA-14

INFO OCT-01 EB-08 ISO-00 /023 W
-----130154 240027Z /21

R 221722Z FEB 78
FM AMCONSUL PORTO ALEGRE
TO USDOC WASHDC
INFO AMEMBASSY BRASILIA
AMCONSUL SAO PAULO
AMCONSUL RIO DE JANEIRO
SECSTATE WASHDC 0624

UNCLAS PORTO ALEGRE 0044

SAO PAULO FOR ECON/COML

E.O. 11652: N/A
TAGS: BFOL, BR
SUBJECT: FOREIGN BUYER PROGRAM: FOREIGN BUSINESS VISITORS

1. CONSULATE WOULD LIKE TO REQUEST USDOC ASSISTANCE FOR THE FOLLOWING
PROSPECTIVE BRAZILIAN BUYERS:

A) IDENTIFICATION: MR RICHARD ALLAN CRANSTON WOODHEAD, DIRECTOR,
AND MR JAN JACOB VAN HOOGBRAT, OPERATIONAL MANAGER, BOTH FROM
NAVEGACAO TAQUARA LTDA., A MEDIUM SIZE RIVER TRANSPORTATION
COMPANY.

B) PURPOSE OF VISIT. VISITORS WISH TO VISIT THE NEW ORLEANS
PORT AND CONTACT MANUFACTURERS OF UNLOADING EQUIPMENT. VISITORS
ARE PARTICULARLY INTERESTED IN SEEING OPERATION OF UNLOADING
EQUIPMENT BEING USED BY THE CARGILL COMPANY AT NEW ORLEANS.
MANUFACTURERS SHOULD BE INFORMED THAT VISITORS ARE INTERESTED
IN DIRECT PURCHASE OR LICENSING NEGOTIATIONS, INCLUDING TECHNICAL
ASSISTANCE.

C) ITINERARY: VISITORS PLAN TO ARRIVE MIAMI MARCH 19, STARTING
NEW ORLEANS VISIT MARCH 20, RETURNING TO BRAZIL BY MARCH 27.

D) POTENTIAL PURCHASES: DOLLARS ONE MILLION.

E) COMMENTS: VISITORS ARE NOT REPEAT NOT INTERESTED IN PNEUMATIC
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UNLOADERS. THE EQUIPMENT SOUGHT IS THE CONTINUOUS BUCKETS TYPE,
TO BE USED PRIMARILY FOR SOYBEAN MEAL, SOYBEANS (GRAIN), AND
SOYBEAN PELLETS. SUBJECT IS A WELL-KNOWN, MEDIUM SIZE RIVER
TRANSPORTATION COMPANY. WTDR BEING PREPARED. RATED A EXCELLENT
CONTACT FOR U.S. COMPANIES. INTERPRETING SERVICES NOT REPEAT NOT
REQUIRED.

2. ASSISTANCE REQUESTED:

A) PLEASE CABLE NAME AND TELEPHONE NUMBER OF USDOC OFFICER VISITORS
CAN CONTACT UPON ARRIVAL IN U.S.

B) PLEASE INFORM U.S. MANUFACTURERS OF ABOVE PRODUCT AND PORT
AUTHORITY OF THE VISIT.

C) VISITORS ARE INTERESTED IN VISITING NEW ORLEANS TERMINALS
OF FOLLOWING COMPANIES: DOCKSIDE ELEVATORS INC., CONTINENTAL GRAIN.
BUNGE CORPORATION, PUBLIC GRAIN ELEVATOR INC., AND ATLANTIC
GULF STEVEDORES INC. PLEASE CABLE SUGGESTIONS AND COMMENTS ON
THIS VISIT.
EXTON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978PORTO00044
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780084-1153
Format: TEL
From: PORTO ALEGRE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780228/aaaaaxbt.tel
Line Count: 72
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 8c172bd2-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3520565
Secure: OPEN
Status: NATIVE
Subject: FOREIGN BUYER PROGRAM: FOREIGN BUSINESS VISITORS
TAGS: BFOL, BR
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/8c172bd2-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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